

Industry Norms calculated from Stats SA figures

Issue date: 2025-03-31

Next publication date: 2025-06-30

<b>Formula</b>
1 Determine NPAT [NPBT-TAXATION]
2 NPAT ÷ TURNOVER

All Industries	5,48%		Q1 (2024)*	Q2 (2024)*	Q3 (2024)*	Q4 (2024)!	Totals	Q4 (Large)	Q4 (Medium)	Q4 (Small)	Total
		NPBT	192 150	228 295	222 260	301 476	944 181	199 763	29 701	72 012	301 476
		TAXATION	43 290	44 180	41 046	60 234	188 750	36 494	4 748	18 992	60 234
		NPAT	148 860	184 115	181 214	241 242	755 431	163 269	24 953	53 020	241 242
		TURNOVER	3 281 410	3 418 779	3 463 975	3 619 881	13 784 045	2 312 018	416 896	890 967	3 619 881
<b>Profit Margin</b>			<b>4,54%</b>	<b>5,39%</b>	<b>5,23%</b>	<b>6,66%</b>	<b>5,48%</b>	<b>7,06%</b>	<b>5,99%</b>	<b>5,95%</b>	<b>6,66%</b>

Mining and Quarrying industry	9,37%		Q1 (2024)*	Q2 (2024)*	Q3 (2024)*	Q4 (2024)!	Totals	Q4 (Large)	Q4 (Medium)	Q4 (Small)	Total
		NPBT	30 075	25 397	26 465	50 844	132 781	52 716	951	-2 823	50 844
		TAXATION	7 503	9 526	5 554	8 662	31 245	8 090	259	313	8 662
		NPAT	22 572	15 871	20 911	42 182	101 536	44 626	692	-3 136	42 182
		TURNOVER	254 192	284 608	267 832	277 102	1 083 734	247 374	17 852	11 876	277 102
<b>Profit Margin</b>			<b>8,88%</b>	<b>5,58%</b>	<b>7,81%</b>	<b>15,22%</b>	<b>9,37%</b>	<b>18,04%</b>	<b>3,88%</b>	<b>-26,41%</b>	<b>15,22%</b>

Manufacturing Industry	5,83%		Q1 (2024)*	Q2 (2024)*	Q3 (2024)*	Q4 (2024)!	Totals	Q4 (Large)	Q4 (Medium)	Q4 (Small)	Total
		NPBT	58 567	74 671	61 013	78 372	272 623	48 338	12 375	17 672	78 385
		TAXATION	9 475	8 909	9 911	13 547	41 842	9 551	2 131	1 865	13 547
		NPAT	49 092	65 762	51 102	64 825	230 781	38 787	10 244	15 807	64 838
		TURNOVER	943 014	982 271	989 043	1 043 493	3 957 821	679 255	146 709	217 529	1 043 493
<b>Profit Margin</b>			<b>5,21%</b>	<b>6,69%</b>	<b>5,17%</b>	<b>6,21%</b>	<b>5,83%</b>	<b>5,71%</b>	<b>6,98%</b>	<b>7,27%</b>	<b>6,21%</b>

Electricity Gas and Water supply Industry	1,15%		Q1 (2024)*	Q2 (2024)*	Q3 (2024)*	Q4 (2024)!	Totals	Q4 (Large)	Q4 (Medium)	Q4 (Small)	Total
		NPBT	-11 581	3 823	4 078	12 442	8 762	10 041	1 908	493	12 442
		TAXATION	805	1 256	809	611	3 481	443	130	38	611
		NPAT	-12 386	2 567	3 269	11 831	5 281	9 598	1 778	455	11 831
		TURNOVER	97 391	111 992	124 074	127 504	460 961	114 426	9 387	3 691	127 504
<b>Profit Margin</b>			<b>-12,72%</b>	<b>2,29%</b>	<b>2,63%</b>	<b>9,28%</b>	<b>1,15%</b>	<b>8,39%</b>	<b>18,94%</b>	<b>12,33%</b>	<b>9,28%</b>

Construction Industry	0,98%		Q1 (2024)*	Q2 (2024)*	Q3 (2024)*	Q4 (2024)!	Totals	Q4 (Large)	Q4 (Medium)	Q4 (Small)	Total
		NPBT	1 733	2 355	185	1 388	5 661	552	-554	1 390	1 388
		TAXATION	530	809	682	478	2 499	319	0	159	478
		NPAT	1 203	1 546	-497	910	3 162	233	-554	1 231	910
		TURNOVER	74 293	76 717	81 086	90 310	322 406	41 269	37 097	11 944	90 310
<b>Profit Margin</b>			<b>1,62%</b>	<b>2,02%</b>	<b>-0,61%</b>	<b>1,01%</b>	<b>0,98%</b>	<b>0,56%</b>	<b>-1,49%</b>	<b>10,31%</b>	<b>1,01%</b>

Trade Industry	3,94%		Q1 (2024)*	Q2 (2024)*	Q3 (2024)*	Q4 (2024)!	Totals	Q4 (Large)	Q4 (Medium)	Q4 (Small)	Total
		NPBT	44 597	51 706	50 026	97 846	244 175	55 895	4 403	37 548	97 846
		TAXATION	8 846	8 492	9 223	20 124	46 685	8 962	1 553	9 609	20 124
		NPAT	35 751	43 214	40 803	77 722	197 490	46 933	2 850	27 939	77 722
		TURNOVER	1 202 711	1 231 868	1 249 593	1 324 331	5 008 503	795 133	122 968	406 230	1 324 331
<b>Profit Margin</b>			<b>2,97%</b>	<b>3,51%</b>	<b>3,27%</b>	<b>5,87%</b>	<b>3,94%</b>	<b>5,90%</b>	<b>2,32%</b>	<b>6,88%</b>	<b>5,87%</b>

Transport Storage and Communication Industry	3,15%		Q1 (2024)*	Q2 (2024)*	Q3 (2024)*	Q4 (2024)!	Totals	Q4 (Large)	Q4 (Medium)	Q4 (Small)	Total
		NPBT	13 358	14 575	14 322	7 191	49 446	1 628	1 243	4 320	14 687
		TAXATION	4 303	3 750	3 476	4 390	15 919	3 780	147	463	3 365
		NPAT	9 055	10 825	10 846	2 801	33 527	-2 152	1 096	3 857	2 801
		TURNOVER	257 924	268 492	271 531	267 704	1 065 651	202 849	21 298	43 557	267 704
<b>Profit Margin</b>			<b>3,51%</b>	<b>4,03%</b>	<b>3,99%</b>	<b>1,05%</b>	<b>3,15%</b>	<b>-1,06%</b>	<b>5,15%</b>	<b>8,86%</b>	<b>1,05%</b>

Real estate and other business services Industry	9,79%		Q1 (2024)*	Q2 (2024)*	Q3 (2024)*	Q4 (2024)!	Totals	Q4 (Large)	Q4 (Medium)	Q4 (Small)	Total
		NPBT	44 467	45 391	54 917	42 864	187 639	25 263	7 649	9 952	42 864
		TAXATION	10 042	9 657	9 651	10 413	39 763	3 883	334	6 196	10 413
		NPAT	34 425	35 734	45 266	32 451	147 876	21 380	7 315	3 756	32 451
		TURNOVER	359 939	370 670	386 544	393 745	1 510 898	173 787	52 838	167 120	393 745
<b>Profit Margin</b>			<b>9,56%</b>	<b>9,64%</b>	<b>11,71%</b>	<b>8,24%</b>	<b>9,79%</b>	<b>12,30%</b>	<b>13,84%</b>	<b>2,25%</b>	<b>8,24%</b>

Community, Social and personal services Industry	9,56%		Q1 (2024)*	Q2 (2024)*	Q3 (2024)*	Q4 (2024)!	Totals	Q4 (Large)	Q4 (Medium)	Q4 (Small)	Total
		NPBT	10 934	10 377	11 254	10 516	43 081	5 330	1 726	3 460	10 516
		TAXATION	1 786	1 781	1 740	2 009	7 316	1 466	194	349	2 009
		NPAT	9 148	8 596	9 514	8 507	35 765	3 864	1 532	3 111	8 507
		TURNOVER	91 886	92 161	94 272	95 682	374 001	57 925	8 747	29 020	95 692
<b>Profit Margin</b>			<b>9,96%</b>	<b>9,33%</b>	<b>10,09%</b>	<b>8,89%</b>	<b>9,56%</b>	<b>6,67%</b>	<b>17,51%</b>	<b>10,72%</b>	<b>8,89%</b>

Note: The above estimates are sourced from the P0044: Quarterly Financial Statistics: December 2024 as published by Statistics South Africa

\* Revised estimates

! Preliminary estimates