

Industry Norms calculated from Stats SA figures

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Formula
 1 Determine NPAT [NPBT-TAXATION]
 2 NPAT÷ TURNOVER

All Industries	4.97%		Q2 (2023)*	Q3 (2023)*	Q4 (2023)*	Q1 (2024)!	Totals	Q1 (Large)	Q1 (Medium)	Q1 (Small)	Total
		NPBT	202 480	257 642	180 129	177 668	817 919	136 626	24 942	16 100	177 668
		TAXATION	48 564	5 318	51 245	43 629	148 756	28 101	3 780	11 748	43 629
		NPAT	153 916	252 324	128 884	134 039	669 163	108 525	21 162	4 352	134 039
		TURNOVER	3 332 113	3 403 292	3 464 740	3 274 838	13 474 983	2 044 629	346 044	884 165	3 274 838
Profit Margin			4.62%	7.41%	3.72%	4.09%	4.97%	5.31%	6.12%	0.49%	4.09%

Mining and Quarrying industry	8.68%		Q2 (2023)*	Q3 (2023)*	Q4 (2023)*	Q1 (2024)!	Totals	Q1 (Large)	Q1 (Medium)	Q1 (Small)	Total
		NPBT	36 659	47 517	19 267	29 963	133 406	30 239	506	-782	29 963
		TAXATION	10 804	9 338	10 065	7 755	37 962	7 050	233	472	7 755
		NPAT	25 855	38 179	9 202	22 208	95 444	23 189	273	-1 254	22 208
		TURNOVER	281 783	269 559	292 474	256 316	1 100 132	228 431	14 600	13 285	256 316
Profit Margin			9.18%	14.16%	3.15%	8.66%	8.68%	10.15%	1.87%	-9.44%	8.66%

Manufacturing Industry	6.20%		Q2 (2023)*	Q3 (2023)*	Q4 (2023)*	Q1 (2024)!	Totals	Q1 (Large)	Q1 (Medium)	Q1 (Small)	Total
		NPBT	59 327	86 547	73 182	58 410	277 466	52 030	10 923	-4 543	58 410
		TAXATION	9 969	10 259	12 648	9 789	42 665	6 001	1 455	2 333	9 789
		NPAT	49 358	76 288	60 534	48 621	234 801	46 029	9 468	-6 876	48 621
		TURNOVER	899 085	973 769	980 236	932 458	3 785 548	616 362	137 909	178 187	932 458
Profit Margin			5.49%	7.83%	6.18%	5.21%	6.20%	7.47%	6.87%	-3.86%	5.21%

Electricity Gas and Water supply Industry	-1.50%		Q2 (2023)*	Q3 (2023)*	Q4 (2023)*	Q1 (2024)!	Totals	Q1 (Large)	Q1 (Medium)	Q1 (Small)	Total
		NPBT	-1 806	16 567	-5 846	-9 433	-518	-10 776	591	752	-9 433
		TAXATION	918	3 346	733	801	5 798	423	140	238	801
		NPAT	-2 724	13 221	-6 579	-10 234	-6 316	-11 199	451	514	-10 234
		TURNOVER	102 033	119 928	100 936	97 427	420 324	86 853	6 744	3 830	97 427
Profit Margin			-2.67%	11.02%	-6.52%	-10.50%	-1.50%	-12.89%	6.69%	13.42%	-10.50%

Construction Industry	3.56%		Q2 (2023)*	Q3 (2023)*	Q4 (2023)*	Q1 (2024)!	Totals	Q1 (Large)	Q1 (Medium)	Q1 (Small)	Total
		NPBT	3 329	3 527	3 544	2 009	12 409	102	599	1 308	2 009
		TAXATION	507	484	579	493	2 063	328	51	114	493
		NPAT	2 822	3 043	2 965	1 516	10 346	-226	548	1 194	1 516
		TURNOVER	72 850	72 706	73 718	71 535	290 809	31 304	19 509	20 722	71 535
Profit Margin			3.87%	4.19%	4.02%	2.12%	3.56%	-0.72%	2.81%	5.76%	2.12%

Trade Industry	3.14%		Q2 (2023)*	Q3 (2023)*	Q4 (2023)*	Q1 (2024)!	Totals	Q1 (Large)	Q1 (Medium)	Q1 (Small)	Total
		NPBT	52 038	48 200	48 551	46 966	195 755	23 815	5 600	17 551	46 966
		TAXATION	9 350	9 354	10 596	8 856	38 156	6 063	1 135	1 658	8 856
		NPAT	42 688	38 846	37 955	38 110	157 599	17 752	4 465	15 893	38 110
		TURNOVER	1 273 205	1 261 423	1 285 482	1 206 317	5 026 427	693 571	98 768	413 978	1 206 317
Profit Margin			3.35%	3.08%	2.95%	3.16%	3.14%	2.56%	4.52%	3.84%	3.16%

Transport Storage and Communication Industry	3.95%		Q2 (2023)*	Q3 (2023)*	Q4 (2023)*	Q1 (2024)!	Totals	Q1 (Large)	Q1 (Medium)	Q1 (Small)	Total
		NPBT	14 786	12 746	16 865	13 638	58 035	6 935	937	5 766	13 638
		TAXATION	4 047	3 705	4 499	4 052	16 303	3 594	95	363	4 052
		NPAT	10 739	9 041	12 366	9 586	41 732	3 341	842	5 403	9 586
		TURNOVER	257 203	261 992	275 813	262 515	1 057 523	186 658	13 727	62 130	262 515
Profit Margin			4.18%	3.45%	4.48%	3.65%	3.95%	1.79%	6.13%	8.70%	3.65%

Real estate and other business services Industry	4.55%		Q2 (2023)*	Q3 (2023)*	Q4 (2023)*	Q1 (2024)!	Totals	Q1 (Large)	Q1 (Medium)	Q1 (Small)	Total
		NPBT	30 820	35 259	18 416	25 739	110 234	28 915	4 410	-7 586	25 739
		TAXATION	11 421	11 965	10 716	10 034	44 136	3 391	527	6 116	10 034
		NPAT	19 399	23 294	7 700	15 705	66 098	25 524	3 883	-13 702	15 705
		TURNOVER	363 967	360 912	369 084	358 707	1 452 670	143 801	49 018	165 888	358 707
Profit Margin			5.33%	6.45%	2.09%	4.38%	4.55%	17.75%	7.92%	-8.26%	4.38%

Community, Social and personal services Industry	7.18%		Q2 (2023)*	Q3 (2023)*	Q4 (2023)*	Q1 (2024)!	Totals	Q1 (Large)	Q1 (Medium)	Q1 (Small)	Total
		NPBT	7 327	7 279	6 150	10 376	31 132	5 366	1 376	3 634	10 376
		TAXATION	1 548	1 831	1 409	1 849	6 637	1 251	144	454	1 849
		NPAT	5 779	5 448	4 741	8 527	24 495	4 115	1 232	3 180	8 527
		TURNOVER	81 984	83 003	86 724	89 563	341 274	57 649	5 769	26 145	89 563
Profit Margin			7.05%	6.56%	5.47%	9.52%	7.18%	7.14%	21.36%	12.16%	9.52%

Note: The above estimates are sourced from the P0044: Quarterly Financial Statistics: Mar 2024 as published by Statistics South Africa

* Revised estimates

! Preliminary estimates