

Industry Norms calculated from Stats SA figures

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Formula
1 Determine NPAT [NPBT-TAXATION]
2 NPAT ÷ TURNOVER

All Industries	4,72%		Q4 (2023)*	Q1 (2024)*	Q2 (2024)*	Q3 (2024)!	Totals	Q3 (Large)	Q3 (Medium)	Q3 (Small)	Total
		NPBT	180 129	192 150	228 295	221 651	822 225	125 660	31 849	64 142	221 651
		TAXATION	51 245	43 290	44 180	41 182	179 897	24 849	4 801	11 532	41 182
		NPAT	128 884	148 860	184 115	180 469	642 328	100 811	27 048	52 610	180 469
		TURNOVER	3 464 740	3 281 410	3 418 779	3 454 202	13 619 131	2 141 913	381 143	931 146	3 454 202
Profit Margin			3,72%	4,54%	5,39%	5,22%	4,72%	4,71%	7,10%	5,65%	5,22%

Mining and Quarrying industry	6,15%		Q4 (2023)*	Q1 (2024)*	Q2 (2024)*	Q3 (2024)!	Totals	Q3 (Large)	Q3 (Medium)	Q3 (Small)	Total
		NPBT	19 267	30 075	25 397	25 358	100 097	24 545	965	-152	25 358
		TAXATION	10 065	7 503	9 526	5 416	32 510	5 108	258	50	5 416
		NPAT	9 202	22 572	15 871	19 942	67 587	19 437	707	-202	19 942
		TURNOVER	292 474	254 192	284 608	268 319	1 099 593	240 248	16 157	11 914	268 319
Profit Margin			3,15%	8,88%	5,58%	7,43%	6,15%	8,09%	4,38%	-1,70%	7,43%

Manufacturing Industry	5,82%		Q4 (2023)*	Q1 (2024)*	Q2 (2024)*	Q3 (2024)!	Totals	Q3 (Large)	Q3 (Medium)	Q3 (Small)	Total
		NPBT	73 182	58 567	74 671	60 727	267 147	32 447	14 435	13 845	60 727
		TAXATION	12 648	9 475	8 909	9 841	40 873	5 718	1 639	2 484	9 841
		NPAT	60 534	49 092	65 762	50 886	226 274	26 729	12 796	11 361	50 886
		TURNOVER	980 236	943 014	982 271	983 717	3 889 238	613 808	162 496	207 413	983 717
Profit Margin			6,18%	5,21%	6,69%	5,17%	5,82%	4,35%	7,87%	5,48%	5,17%

Electricity Gas and Water supply Industry	-2,95%		Q4 (2023)*	Q1 (2024)*	Q2 (2024)*	Q3 (2024)!	Totals	Q3 (Large)	Q3 (Medium)	Q3 (Small)	Total
		NPBT	-5 846	-11 581	3 823	4 352	-9 252	-59	4 362	49	4 352
		TAXATION	733	805	1 256	810	3 604	544	263	3	810
		NPAT	-6 579	-12 386	2 567	3 542	-12 856	-603	4 099	46	3 542
		TURNOVER	100 936	97 391	111 992	125 138	435 457	112 853	8 307	3 978	125 138
Profit Margin			-6,52%	-12,72%	2,29%	2,83%	-2,95%	-0,53%	49,34%	1,16%	2,83%

Construction Industry	1,68%		Q4 (2023)*	Q1 (2024)*	Q2 (2024)*	Q3 (2024)!	Totals	Q3 (Large)	Q3 (Medium)	Q3 (Small)	Total
		NPBT	3 544	1 733	2 355	97	7 729	486	-2 211	1 822	97
		TAXATION	579	530	809	675	2 593	431	244	0	675
		NPAT	2 965	1 203	1 546	-578	5 136	55	-2 455	1 822	-578
		TURNOVER	73 718	74 293	76 717	80 534	305 262	35 261	21 627	23 646	80 534
Profit Margin			4,02%	1,62%	2,02%	-0,72%	1,68%	0,16%	-11,35%	7,71%	-0,72%

Trade Industry	3,20%		Q4 (2023)*	Q1 (2024)*	Q2 (2024)*	Q3 (2024)!	Totals	Q3 (Large)	Q3 (Medium)	Q3 (Small)	Total
		NPBT	48 551	44 597	51 706	50 967	195 821	23 001	5 719	22 247	50 967
		TAXATION	10 596	8 846	8 492	9 440	37 374	5 380	1 404	2 656	9 440
		NPAT	37 955	35 751	43 214	41 527	158 447	17 621	4 315	19 591	41 527
		TURNOVER	1 285 482	1 202 711	1 231 868	1 238 854	4 958 915	719 576	100 063	419 215	1 238 854
Profit Margin			2,95%	2,97%	3,51%	3,35%	3,20%	2,45%	4,31%	4,67%	3,35%

Transport Storage and Communication Industry	4,00%		Q4 (2023)*	Q1 (2024)*	Q2 (2024)*	Q3 (2024)!	Totals	Q3 (Large)	Q3 (Medium)	Q3 (Small)	Total
		NPBT	16 865	13 358	14 575	14 405	59 203	8 368	1 363	4 674	14 687
		TAXATION	4 499	4 303	3 750	3 516	16 068	2 825	99	592	3 365
		NPAT	12 366	9 055	10 825	10 889	43 135	5 543	1 264	4 082	10 889
		TURNOVER	275 813	257 924	268 492	276 799	1 079 028	201 270	15 629	59 900	276 799
Profit Margin			4,48%	3,51%	4,03%	3,93%	4,00%	2,75%	8,09%	6,81%	3,93%

Real estate and other business services Industry	8,24%		Q4 (2023)*	Q1 (2024)*	Q2 (2024)*	Q3 (2024)!	Totals	Q3 (Large)	Q3 (Medium)	Q3 (Small)	Total
		NPBT	18 416	44 467	45 391	54 302	162 576	31 242	5 605	17 455	54 302
		TAXATION	10 716	10 042	9 657	9 721	40 136	3 689	704	5 328	9 721
		NPAT	7 700	34 425	35 734	44 581	122 440	27 553	4 901	12 127	44 581
		TURNOVER	369 084	359 939	370 670	386 841	1 486 534	159 790	51 169	175 882	386 841
Profit Margin			2,09%	9,56%	9,64%	11,52%	8,24%	17,24%	9,58%	6,89%	11,52%

Community, Social and personal services Industry	8,82%		Q4 (2023)*	Q1 (2024)*	Q2 (2024)*	Q3 (2024)!	Totals	Q3 (Large)	Q3 (Medium)	Q3 (Small)	Total
		NPBT	6 150	10 934	10 377	11 443	38 904	5 630	1 610	4 203	11 443
		TAXATION	1 409	1 786	1 781	1 763	6 739	1 154	190	419	1 763
		NPAT	4 741	9 148	8 596	9 680	32 165	4 476	1 420	3 784	9 680
		TURNOVER	86 724	91 886	92 161	94 000	364 771	59 107	5 695	29 198	94 000
Profit Margin			5,47%	9,96%	9,33%	10,30%	8,82%	7,57%	24,93%	12,96%	10,30%

Note: The above estimates are sourced from the P0044: Quarterly Financial Statistics: September2024 as published by Statistics South Africa

* Revised estimates

! Preliminary estimates